# RESEARCH

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# Potential healthcare resource use and associated costs of every 2 month injectable cabotegravir plus rilpivirine long-acting regimen implementation in the Spanish National Healthcare System compared to daily oral HIV treatments



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# Abstract

**Introduction** HIV treatment currently consists of daily oral antiretroviral therapy (ART). Cabotegravir + rilpivirine longacting (CAB + RPV LA) is the first ART available in Spain administered every 2 months through intramuscular injection by a healthcare professional (HCP). The objective of this analysis was to assess potential healthcare resource use (HRU) and cost impact of implementing CAB + RPV LA vs. daily oral ART at National Health System (NHS) hospitals.

**Methods** Online quantitative interviews and cost analysis were performed. Infectious disease specialists (IDS), hospital pharmacists (HP) and nurses were asked about their perception of potential differences in HRU between CAB + RPV LA vs. daily oral ART, among other concepts of interest. Spanish official tariffs were applied as unit costs to the HRU estimates (€2022).

**Results** 120 responders (n = 40 IDS, n = 40 HP, n = 40 nurses) estimated an average number of annual visits per patient by speciality (IDS, HP, and nurse, respectively) of 3.3 vs. 3.7; 4.4 vs. 6.2; 6.1 vs. 3.9, for CAB + RPV LA vs. daily oral ART, and 3.0 vs. 3.2; 4.8 vs. 5.8; 6.9 vs. 4.9, respectively when adjusting by corresponding specialist responses. Estimation by the total sample led to an annual total cost per patient of €2,076 vs. €2,473, being €2,032 vs. €2,237 after adjusting by corresponding HCP, for CAB + RPV LA vs. daily oral ART.

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**Conclusions** These results suggest that the implementation of CAB + RPV LA in NHS hospitals would not incur in increased HRU-related costs compared to current daily oral ARTs, being potentially neutral or even cost-saving.

# Why carry out this study?

• Main clinical guidelines in HIV recommend the use of daily oral antiretroviral combinations. Recently, a long-acting regimen consisting of cabotegravir plus rilpivirine (CAB+RPV LA) gluteal intramuscular injections has become available in Spain for maintaining HIV-1 suppression.

• Given that the long-acting regimes are administered every 2 months, it is anticipated to have a different patient pathway within the hospital compared to daily oral ART, which may lead to changes in healthcare resources and associated costs needed for HIV treatment.

## What was learned from the study?

• The total annual cost per patient ranged from €2,032 to €2,076 for CAB+RPV LA, and from €2,237 to €2,473 for daily oral ART.

• These figures suggest that the implementation of CAB + RPV LA in Spanish NHS hospitals would not translate into increased healthcare resource utilization-related costs associated to a different patient pathway compared to current daily oral ART, being potentially cost-saving.

**Keywords** Antiretroviral agents, Cabotegravir, Costs and cost analysis, Healthcare resource use, HIV, Long-acting injectable, Rilpivirine

# Introduction

The first cases of AIDS were described in 1981, and over four decades later, HIV remains one of the main public health concerns with 38.4 million people currently living with HIV worldwide, 1.7 million of them being children, with 1.5 million newly acquiring HIV every year and almost 700,000 AIDS-related deaths in 2020 [1–3]. In Spain, 151,387 people are estimated to be living with HIV, with an average of over 3,500 new cases diagnosed every year in the last decade, although it has been in decline in the past two years [4–6].

Survival of people with HIV (PHIV) has greatly improved in the last couple of decades thanks to the evolution of antiretroviral therapy (ART), resulting in the chronification of the disease [7]. Nowadays, PHIV that are diagnosed early and are capable of taking continuous ART have a life expectancy that approaches that of general population, so their care focus currently should not only be on achieving and maintaining viral suppression, but also on managing age-related comorbidities, the use of concomitant treatments, drug-related toxicity and improving quality of life of people living with HIV (PLHIV) [8-12]. In 2014 the Joint United Nations Programme on HIV/AIDS (UNAIDS) established the 90-90-90 target: by 2020, 90% of all people living with HIV know their HIV status, 90% of all people diagnosed with HIV receive sustained antiretroviral therapy, and 90% of all people receiving antiretroviral therapy have viral suppression, aiming to reach 95-95-95 initially by 2030 [13] and recently accelerated to 2025 [14]. Also, a 'fourth 90' was deemed necessary in terms of quality of life of people with viral load (VL) suppression would have good health-related quality of life, entailing attention to both comorbidities and self-perceived quality of life, resulting in a more people-centred approach from health systems [15]. Recently this concept has been further evolved by an international multidisciplinary panel of HIV experts agreeing on a consensus statement for the long-term wellbeing of PHIV [16].

Until recently, all ART regimens recommended by the main clinical guidelines were based on daily oral antiretroviral combinations [17–19]. Cabotegravir plus rilpivirine (CAB+RPV) gluteal intramuscular injections administered by a healthcare professional (HCP) is the first and only long acting (LA) regimen available for maintaining HIV-1 suppression. This innovative LA ART authorized in Europe in December 2020 for the treatment of HIV-1 infection in adults who are virologically suppressed, became recently available also in Spain [20–25]. This new regimen transforms the treatment paradigm of PHIV, as it is dosed less frequently than daily oral ART, is subject to fewer drug interactions, and may be beneficial or improve the quality of life for individuals with pill fatigue or concerns about disclosure of their HIV status or stigma associated with intake of daily oral medication [20, 21, 23, 24, 26].

CAB+RPV LA was evaluated in three phase III randomized, active-controlled, non-inferiority clinical trials: FLAIR [27], ATLAS [28] and ATLAS-2M [29]. The ATLAS and FLAIR trials demonstrated the noninferiority of CAB+RPV LA at 48 weeks dosed Q4W (monthly) versus daily oral ART (any triple ART for

ATLAS or Triumeq<sup>®</sup> for FLAIR) in both individual trial analysis [adjusted difference in proportion of patients with VL>50 copies/ml: ATLAS: 0.6% (95% CI: -1.2 to 2.5); FLAIR: 0.4% (95% CI: -2.8 to 2.1)] as in the pooled analysis of both [adjusted difference in the proportion of patients with VL>50 copies/mL: 0.2% (CI 95%: -1.4 to 1.7)]. Subsequently, the phase IIIb ATLAS-2 M trial demonstrated at 48 weeks the non-inferiority of CAB+RPV LA Q8W (every 2 months) versus Q4W dosing [adjusted difference in the proportion of patients with VL>50 copies/mL: 0.8% (95% CI: -0.6 to 2.2)]. CAB+RPV LA dosed Q4W or Q8W maintained virologic suppression (HIV RNA < 50 c/mL) at 48 weeks in 94% (n=1,531/1,636) of the participants in the three phase III/IIIb trials. The safety profile of CAB+RPV LA in the ATLAS and FLAIR trials was comparable to that of current oral ART. Injection Site Reactions (ISRs) occurred in 25% of injections, the majority (98%) were mild/moderate in grade, lasting a median of 3 days, and the number of discontinuations for ISRs was very low (<2% of patients). 97-99% of the participants in the phase III/IIIb clinical trials preferred CAB+RPV LA vs. daily oral ART supporting the patient preference for a long-acting treatment [30, 31]. Finally, CAB+RPV LA is considered cost-effective versus daily oral ART in the Spanish National Health System (NHS) [32].

Considering frequency of administration every 2 months vs. current recommended daily oral ART regimens for virologically suppressed PHIV, the new long-acting CAB+RPV injectable regimen is anticipated to have a different patient pathway within the Spanish NHS hospitals when implemented, compared to daily oral ART [33–35], which may lead to changes in the health-care resources and its associated costs needed for its administration.

The objective of this study was to evaluate the potential differences in healthcare resource use and its impact on associated costs resulting from the implementation of CAB+RPV LA compared to current daily oral ART from the perspective of Spanish NHS hospitals.

# Methods

We performed a cross-sectional study consisting of online quantitative interviews (CAWI, Computer Assisted Web Interviewing) of HCPs involved in hospital HIV treatment and daily care and selected by a stratified random sampling: infectious disease specialists, hospital pharmacists, and nurses, followed by a cost analysis based on the results obtained.

HCPs were recruited by phone to ensure the screening conditions were met and then completed the selfadministered online questionnaire not exceeding 25 min in length. In the CAWI, HCPs were asked about their perception of the potential differences in the healthcare resource utilization (HRU) between oral ART and CAB+RPV LA; precisely, estimations on the annual number of visits per patient required to the infectious disease specialist, to the hospital pharmacy and to the nursing team were collected. The interviews were carried out between May 19th and June 3rd, 2022.

Although the focus was HRU and its associated costs, to fully understand how the implementation of the new injectable regimen was perceived by the HCPs, other concepts were asked in the CAWI, such as the general assessment of CAB+RPV LA, potential administration management and logistics of CAB+RPV LA, staff and capacity of the hospital, and training or information needs from the patient.

All interviews were conducted considering the current regulation on the protection of personal data and pharmacovigilance and in accordance to the EPHMRA Code of Conduct 2022. Given that this study met all requirements to be considered a market research study, according to the EPHMRA Code of Conduct 2022 it did not require Clinical Research Ethics Committee or Independent Review Board approval. HCPs involved received economic compensation for their participation in the project.

Responses to the interviews were collected in a database and analysed with Gandia BarbWin and Microsoft Excel. Qualitative answers were assessed as the frequency of occurrence over the total number of answers for the question, and quantitative answers (i.e., number of visits and associated costs) as averages and their 95% confidence interval (95% CI). A two-tailed test was used to obtain the confidence interval for a population mean, using a normal distribution.

Regarding HRU, HCPs were asked about their estimation on the number of times that a virologically suppressed PHIV on treatment with ART or with CAB+RPV LA would visit the infectious disease specialist office, the hospital pharmacy, and the nursing team, in a 12-month period. At the time of the survey, CAB+RPV LA was not yet commercialized in Spain, but around 70% of the HCPs knew of its clinical development. Questions about visits to hospital pharmacy and nursing team were disaggregated by therapeutic objective (routine control and follow-up, administration of the treatment in the CAB+RPV LA case, specific adherence check-ins, patient counselling...). Assuming that more than one therapeutic objective can be covered in each visit, the maximum number of visits estimated by each specialist for both nursing and hospital pharmacy was obtained.

The questionnaire used in the CAWI is available as Supplementary Material 1.

From the information obtained on HRU estimates in the CAWI, unit costs from official tariffs published by the Autonomous Regions of Spain, updated to €2022 through Spanish Consumer Price Index data [36], were used to perform the cost analysis. The unitary cost of each resource was multiplied by the frequency of use of each resource estimated by each interviewee (individual data) for each regimen, according to the following formula:

 $Total \ costs = HRU_1 * unit \ cost_1 + HRU_2 * unit \ cost_2 + \ldots \\ + HRU_n * unit \ cost_n$ 

where *HRU* represents the estimated frequency a given healthcare resource has been used by each regimen, and *unit cost* the cost associated to each use of a given resource by each regimen.

Subsequently, the average cost was calculated based on two methodologies: HRU from the visits estimated by the whole sample of respondents (i.e., estimated number of visits to the infectious disease specialist based on answers from infectious disease specialists, hospital pharmacists, and nurses), and HRU estimated by the corresponding

Table 1 Characteristics of the sample interviewed

	Infectious disease specialist	Hospital pharma- cist	Nurse ( <i>n</i> = 40)	Total ( <i>n</i> = 120)		
	( <i>n</i> = 40)	(n=40)				
HIV patients seen monthly, mean (SD)	142 (74)	321 (218)	117 (117)	194 (174)		
Years of experience with injectable treat- ments, mean (SD)	21.3 (7.8)	19.3 (6.8)	19.2 (10.1)	19.9 (8.3)		
Autonomous region, n (%)						
Andalucía	2 (5%)	6 (15%)	5 (13%)	13 (11%)		
Aragón	1 (3%)	0 (0%)	0 (0%)	1 (1%)		
Principado de Asturias	1 (3%)	0 (0%)	1 (3%)	2 (2%)		
Islas Baleares	0 (0%)	2 (5%)	0 (0%)	2 (2%)		
Canarias	0 (0%)	2 (5%)	1 (3%)	3 (3%)		
Cantabria	1 (3%)	1 (3%)	1 (3%)	3 (3%)		
Castilla - La Mancha	3 (8%)	2 (5%)	0 (0%)	5 (4%)		
Castilla y León	1 (3%)	1 (3%)	0 (0%)	2 (2%)		
Cataluña	9 (23%)	9 (23%)	8 (20%)	26 (22%)		
Comunidad	5 (13%)	5 (13%)	6 (15%)	16 (13%)		
Valenciana						
Extremadura	1 (3%)	0 (0%)	0 (0%)	1 (1%)		
Galicia	3 (8%)	2 (5%)	1 (3%)	6 (5%)		
Comunidad de Madrid	13 (33%)	8 (20%)	14 (35%)	35 (29%)		
Región de Murcia	0 (0%)	0 (0%)	3 (8%)	3 (3%)		
Comunidad Foral de Navarra	0 (0%)	1 (3%)	0 (0%)	1 (1%)		
País Vasco	0 (0%)	1 (3%)	0 (0%)	1 (1%)		
Hospital size, n (%)						
Large (> 500 beds)	24 (60%)	30 (75%)	27 (68%)	81 (68%)		
Medium (≥ 200 & ≤500 beds)	16 (40%)	10 (25%)	13 (33%)	39 (33%)		
Small (< 200 beds)	0 (0%)	0 (0%)	0 (0%)	0 (0%)		

N, sample included; SD, standard deviation.

specialist (i.e., estimated number of visits to the infectious disease specialist based solely on answers received specifically from infectious disease specialists).

# Results

Out of the HCPs recruited by phone, the response rate was 99%. A total of 120 HCPs were interviewed: 40 Infectious disease specialists, 40 hospital pharmacists, and 40 nurses, with a mean (standard deviation) of 194 (174) PHIV seen monthly and 19.9 (8.3) years of experience with injectable treatments. A summary of the key characteristics of the sample interviewed is shown in Table 1.

Regarding the general assessment of CAB+RPV LA, this new injectable regimen scored an 8.7 in an increasing scale from 1 to 10 measuring the level of interest among HCPs, with 71% of the specialists being aware of its clinical development. Fatigue associated with daily oral ART were mentioned by 61% of the HCPs as the profile that could benefit the most from CAB+RPV LA, followed by suboptimal adherence to oral ART (59%) and emotional difficulties associated with oral ART (56%). The main drivers identified for the implementation of CAB+RPV LA were the improvement of therapeutic compliance (73%), decreased stigma associated with oral ART (72%) and greater logistical flexibility (68%). As for the barriers of implementing CAB+RPV LA, 72% of the specialists mentioned the injection procedure, 59% the extra workload for the nursing team and 56% the need for the PHIV to visit the hospital every 2 months. Finally, up to 74% of the HCPs considered that CAB+RPV LA would improve the people's quality of life compared to oral ART (score: 8.1 out of 10).

In general, 66% of the HCPs declared not having any concern regarding the implementation of CAB+RPV LA, and those who did (34%), mentioned the work overload of the nursing team (22%) and the economic cost (22%) as their main worries.

As to the implications on staff and capacity of the hospital, 41% of the HCPs indicated that new resources would be needed in the hospital for the administration of CAB+RPV LA, mostly through increasing the nursing staff (63%).

Regarding materials to be shared with PHIV, 88% of the HCPs demanded information about adverse events and 79% information about injection site reactions and importance of maintaining an optimum adherence, being applications (71%), printed materials (70%) and websites (54%) the preferred platforms with which to share the information.

Finally, in terms of HRU, the estimated average (95% CI) annual visits per patient reported by the total sample of HCPs for CAB+RPV LA vs. daily oral ART respectively were 3.3 (95% CI: 2.8 to 3.7) vs. 3.7 (95% CI: 3.1 to 4.3) for visits to infectious disease specialist; 4.4 (95% CI:

4.0 to 4.8) vs. 6.2 (95% CI: 5.8 to 6.7) to the hospital pharmacy; and 6.1 (95% CI: 5.4 to 6.8) vs. 3.9 (95% CI: 3.4 to 4.3) to the nursing team (Fig. 1). When considering the results as reported by the corresponding specialist, the estimated average (95% CI) annual visits per patient for CAB+RPV LA vs. daily oral ART respectively were 3.0 (95% CI: 2.5 to 3.4) vs. 3.2 (95% CI: 2.6 to 3.7); 4.8 (95% CI: 4.2 to 5.4) vs. 5.8 (95% CI: 5.3 to 6.3); and 6.9 (95% CI: 4.8 to 9.0) vs. 4.9 (95% CI: 3.9 to 5.9) (Fig. 2). Regarding visits to infectious disease specialists' little to no differences were expected by HCPs, not being statistically significant. A shift from hospital pharmacy to nursing team visits, with CAB+RPV LA compared to daily oral ART, within the hospital was observed. Differences in annual visits per patient to hospital pharmacy and nursing team between regimens were statistically significant at a 95% confidence level on both methodologies.

Unit costs for each resource, updated to 2022, are shown in Table 2.

When applying the unit costs to each HRU, the estimation by total sample of HCPs led to a total annual cost per patient (95% CI) of 2,076  $\in$  (95% CI: 1,887  $\in$  to 2,265  $\in$ ) vs. 2,473  $\in$  (95% CI: 2,202  $\in$  to 2,745  $\in$ ) for CAB+RPV LA vs. daily oral ART, being 2,032  $\in$  (95% CI: 1,966  $\in$  to 2,099  $\in$ ) vs. 2,237  $\in$  (95% CI: 2,162  $\in$  to 2,312  $\in$ ), respectively, after adjusting by the corresponding specialist. Differences in total annual costs per patient between regimens were statistically significant at a 95% confidence level on both

methodologies. Detailed results from the cost analysis for each methodology are shown in and Figs. 3 and 4.

Despite the expected shift in the number of visits from hospital pharmacists to nursing teams, when translated to costs, CAB+RPV LA did not incur in increased HRUrelated total costs due to its implementation within the hospital's PHIV pathways compared to daily oral ART regimes, even being potentially cost-saving in terms of patient route.

# Discussion

CAB+RPV LA is the first and only innovative ART regimen administered every 2 months through HCP-administered intramuscular injections that has shown to be non-inferior to current daily oral ART options [27–29, 39]. Being a new paradigm in HIV treatment and an HCP-administered injectable regimen, the implementation of CAB+RPV LA may result in a different patient pathway for PHIV within NHS hospitals [23, 26].

Overall, HCPs anticipated that the implementation of CAB+RPV LA may transfer hospital pharmacy visits to nursing team visits, compared to current practices with daily oral ART. The costs analysis showed that these changes in the patient pathway for CAB+RPV LA administration with regards of the number of visits could lead to savings of approximately 200–400  $\notin$  per patient per year compared to daily oral ART, due to the reduction in visits to the hospital pharmacist, that would



Fig. 1 Healthcare resource use estimated by the whole sample. ART, antiretroviral therapy; CAB + RPV LA, cabotegravir + rilpivirine long-acting. \*Significant difference at 95%



Fig. 2 Healthcare resource use estimated by the corresponding specialist. ART, antiretroviral therapy; CAB + RPV LA, cabotegravir + rilpivirine long-acting. \*Significant difference at 95%

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Concept	Unit cost (€2022)	Source
Visits to the infectious disease specialist	€370.42	Servicio de Salud (2017). Diario Oficial de Castilla-La Mancha núm. 226 [37]
Visits to the hospital pharmacy	€165.00	Osakidetza-Servicio Vasco de Salud (2021). Boletín Oficial del País Vasco, número 3 [38]
Visits to the nursing team	€22.00	Osakidetza-Servicio Vasco de Salud (2021). Boletín Oficial del País Vasco, número 3 [38]

outweigh the increase in visits to the nursing team. These results highlight that the implementation of CAB+RPV LA in the NHS hospitals may not incur in increased HRU-related costs.

In the present study, the main barriers detected by HCPs for implementing CAB+RPV LA were the injection procedure, the extra workload for the nursing team and the need to visit the hospital every 2 months. These results are very similar to the findings from the CARISEL study, a phase IIIb hybrid implementation-effectiveness trial that examined the acceptability, appropriateness and feasibility of CAB+RPV LA in Europe, where the increased number of visits, increase in staff workload and potential discomfort of injection were identified as the main barriers by staff HCPs at baseline [40, 41]. However, at month 5, as staff gained experience, there was an average decrease of 43% in the proportion of staff HCPs reporting these barriers [39, 40]. Also, visiting the hospital every 2 months, identified as a barrier by the HCPs in our study, was considered acceptable by almost 98% of the CARISEL patient study participants [42].

Staffing and workload concerns were among the most mentioned issues in the interviews, both for the CAB+RPV LA regimen itself and its implementation. Results from CARISEL study showed that mean appointment duration was reduced by 30.4% between month 1 and month 6, meaning that healthcare professionals have a steep learning curve and the initial increase in workload is quickly adjusted [42]. In any case, given that longacting regimen is a field of nurses' work, communication between nurses and specialists and enhancement of coordination of care could further help minimize delays and ensure that patients receive the necessary specialist input in a timely manner.

In a prior study, a multidisciplinary expert panel composed by the main agents involved in PHIV healthcare (the three profiles involved in the current study plus healthcare evaluators and patient association representatives) assessed the added value contribution of CAB+RPV LA to management of HIV in Spain compared to daily oral single-tablet regimens using a MCDA (Multi-Criteria Decision Analysis) methodology [43]. Findings were in line with those reported in the present



Fig. 3 Annual costs per patient associated with healthcare resource use estimated by the whole sample. ART, antiretroviral therapy; CAB + RPV LA, cabotegravir + rilpivirine long-acting. \*Significant difference at 95%



Fig. 4 Annual costs per patient associated with healthcare resource use estimated by the corresponding specialist. ART, antiretroviral therapy; CAB + RPV LA, cabotegravir + rilpivirine long-acting. \*Significant difference at 95%

study, as therapeutic benefit of CAB+RPV LA was highly valued, as the potential benefit in adherence and stigmarelated issues may improve overall quality of life for PHIV [43]. The potential implementation of CAB+RPV LA was also perceived as positive, and most of the clinical experts considered that the NHS hospitals are prepared for the correct use and implementation of CAB+RPV LA [43].

This study presents some limitations worth mentioning. First, as CAB+RPV LA was not yet commercially available in Spain at the time of the study, the results rely on previous experience in clinical trials and perceptions of the HCPs included. However, this could only be further addressed in the future with real-world evidence studies regarding CAB+RPV LA implementation. Also, the hospitals included in the analysis are only a sample and might not be representative of the whole universe of hospitals in the Spanish NHS. The final sample of HCPs might also be unbalanced in terms of the representativeness of HCPs across all regions in Spain. It is also worth noting that most of the HCPs worked in large hospitals (>500 beds), representing about 66% of the total amount of large hospitals in Spain, while only 17% of the medium ( $\geq 200 - \leq 500$  beds), and 0% of the small (<200 beds) hospitals were included [44]. As the objective of the analysis was to assess direct healthcare resource use related to its administration, which was considered useful to evaluate since it constitutes a new route of administration in relation to already established treatments, effectiveness, treatment safety or patient reported quality of life were not collected as these were considered out of scope. In this sense, the cost-effectiveness relationship has been previously evaluated and published, considering CAB+PRV LA a cost-effectiveness intervention vs. the oral ARTs [32]. In addition to that, the present study is considered a partial economic analysis, focused on costcalculation of the new administration pathways given the innovative HIV injectable long-acting treatments compared to the usual pathways, as it can be done following Drummond book [45]. Regarding the cost analysis, only visits to infectious disease specialist, hospital pharmacy and nursing team were considered which could be a simplification of the total healthcare resources needed for each treatment pathway for a long-acting injectable vs. daily oral ART; however, these were highlighted as the most important resources in terms of human resources. Finally, unitary costs were retrieved from official tariffs published by two Autonomous Regions of Spain, which may not be representative at the national or hospital level, but in the absence of National data this was the best approach as done in prior economic studies published in Spain.

To the best of our knowledge, this is the first study evaluating the potential economic impact of implementing CAB+RPV LA vs. daily oral ART for the treatment PHIV in Spain using a representative sample of relevant HCPs.

Results from this study suggest that, having previously demonstrated that CAB+RPV LA is a cost-effective alternative for the Spanish NHS [32], the implementation of CAB+RPV LA in Spanish NHS hospitals would not incur in increased HRU-related costs associated to a different patient pathway or administration route compared to current daily oral ART, being potentially neutral or even cost-saving from a hospital's point of view. Future real-world evidence studies would complement our results.

#### **Supplementary Information**

The online version contains supplementary material available at https://doi.org/10.1186/s12879-024-09595-4.

Supplementary Material 1

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### Author contributions

All authors contributed to the study conception and design. Material preparation, data collection and analysis were performed by all authors. The first draft of the manuscript was written by all authors and all authors commented on previous versions of the manuscript. All authors read and approved the final manuscript.

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#### Data availability

The datasets generated during and/or analyzed during the current study are available from the corresponding author on reasonable request.

#### Declarations

#### **Competing interests**

Laura-Amanda Vallejo Aparicio is employee and holds stocks of GSK group of companies; Victoria Neches García is employee of GSK group of companies; Beatriz Hernández-Novoa is employee and holds stocks of ViiV Healthcare; Gregorio Casado, Ferrán Jodar, Marco Pinel and Daniel Callejo Velasco are employees of IQVIA. IQVIA received fees from ViiV Healthcare for conducting the study.

#### Ethics

All interviews were conducted considering the current regulation on the protection of personal data and pharmacovigilance and in accordance to the EPHMRA Code of Conduct 2022. Given that this study met all requirements to be considered a market research study, according to the EPHMRA Code of Conduct 2022 it did not require Clinical Research Ethics Committee or Independent Review Board approval. HCPs involved received economic compensation for their participation in the project.

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